

WATER RATE STUDY COST OF SERVICE UPDATE WATER COMMISSION

JANUARY 4, 2016



SANTA (

0



Agenda

- Steps in conducting a Water Rate Study
- Legal Environment with Rate Making
- What is Cost of Service?
- Results of Cost of Service
- Tier Definitions
- Inside vs. Outside Rate Discussion
- Private Fire Service



STEPS IN CONDUCTING A WATER RATE STUDY



Steps in Conducting Water Rate Study

- Financial Plan
- Evaluation of CIP and financing options
- Cash flow analysis for financial sufficiency

Rate Setting Framework

- Financial goals and policies
- Pricing objectives

Cost of Service & Rate Design

- Cost allocations
- Rate design
 - Rate calculations
 - Customer impact analyses

Final Rate Adoption

- Report
- Prop 218 Notice
- Public Hearing



LEGAL ENVIRONMENT WITH RATE MAKING

0



Legal Environment with Rate Making

- Cost of Service Requirements
 - Proposition 218 and Proposition 26 (Article XIIIC and XIIID of California Constitution)
 - California Government Code 54999
- Pass-through Provision
 - AB 3030 Section 53756 to the Government Code
- Water Conservation
 - Article X of California Constitution
 - CA Water Code Chapter 3.4 Allocation-based Conservation Water Pricing (AB 2882)
 - SB X7-7 20% reduction by 2020
 - Executive Order B-29-15 (25% reduction State-Wide)





CASE STUDY: SAN JUAN CAPISTRANO

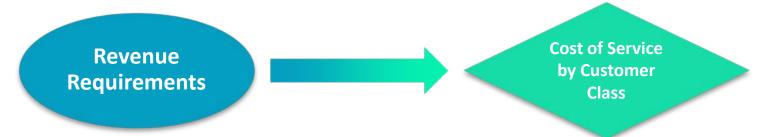
- Recent Litigation: CTA vs. City of SJC
 - Rate payers (Capistrano Taxpayer Association, CTA) sued the City of San Juan Capistrano over its water budget rate structure
- The Orange County Superior court ruled that the rates did not meet the nexus requirement in August 2013
- Key factors:
 - Lack of administrative record
 - City used multipliers to justify the tiered rates without any administrative record of an underlying rationale



• WHAT IS COST OF SERVICE?



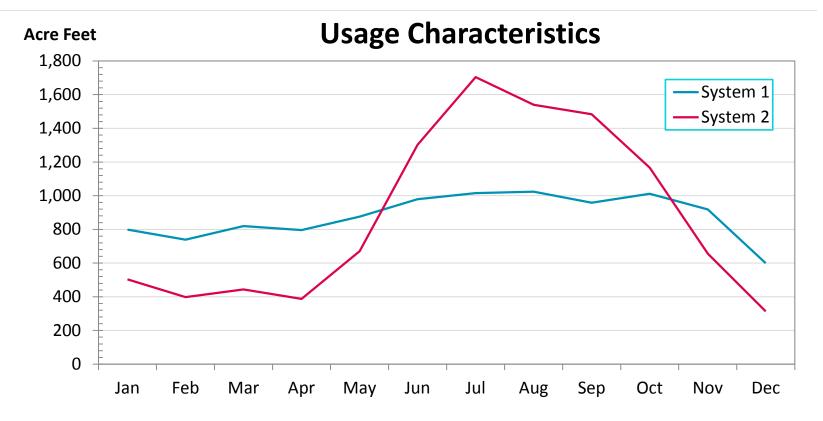
WHAT IS COST OF SERVICE?



- Recover costs from users in proportion to their use of the system, recognizing the impact of each class on system facilities and operations
 - A cost-based process of converting revenue requirements into unit costs
 - Allocation of cost of service to customer classes is based on customer usage characteristics
- Cost of service is the fundamental benchmark used to establish utility rates in the United States



WATER SYSTEM COSTS AND PEAKING DEMAND



Both water systems have annual demand of approximately 10,500 AF / year.

Which water system requires larger facilities/infrastructure?





Cost of Service Principles

Rationale:

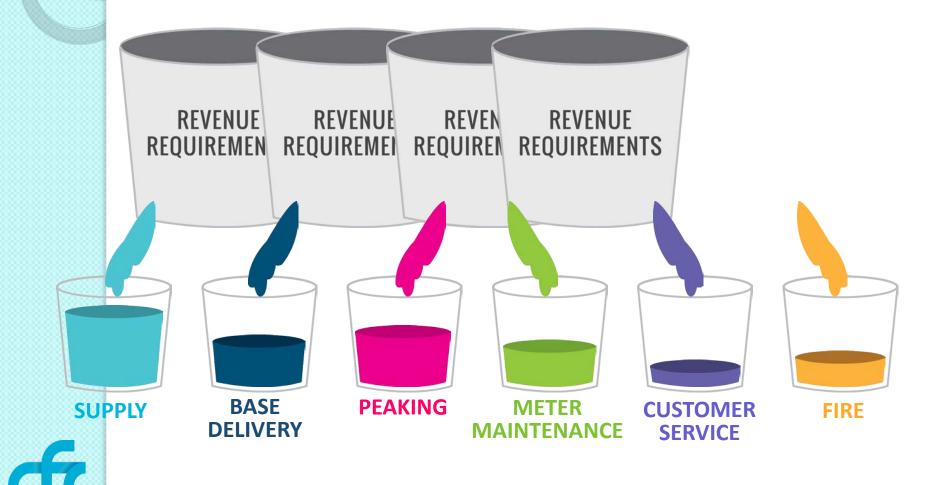
- Different types of customers generate different costs because their patterns of use or characteristics are different
- Cost of service allows the matching of rates charged to each group with the costs of serving them
- Each group will "pay its own way"; no subsidies





FINANCIAL CONSULTANTS, INC.

Cost of Service Process





PRICE RATIOS & JUSTIFICATIONS

Nexus between tier prices & cost of service:

- Cost of water supplies
- Peaking cost of capital
- Conservation program costs
- Potential new sources of supply



RESULTS OF COST OF SERVICE



First Step in Cost of Service

 A year that reflects normal water operation must be selected to conduct the cost of service analysis

This is called the "test year"

- Fiscal Year 2013 was determined to be the test year
- Future revenues needs will be higher than Fiscal Year 2013
 - The cost of service analysis will be increased by the percentage necessary to meet future revenue needs





Asset Allocation

COS Allocations	_	Base	Max Day	Max Hour	Fir	e Protection	Elevation Pumping	Bi	lling & CS	N	/leters	General	Total
Raw Water Pumping	\$	17,456,835	\$ 8,914,129	\$ 16,528,280	\$	18,385,390	\$ -	\$	-	\$	-	\$ -	\$ 61,284,634
Elevation Pumping	\$	-	\$ -	\$ -	\$	-	\$ 10,652,796	\$	-	\$	-	\$ -	\$ 10,652,796
Treatment	\$	95,176,277	\$ 48,600,652	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -	\$ 143,776,929
Reservoir	\$	18,365,251	\$ 9,378,001	\$ -	\$	11,889,965	\$ -	\$	-	\$	-	\$ -	\$ 39,633,217
Collection	\$	20,952,750	\$ -	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -	\$ 20,952,750
Transmission	\$	60,468,933	\$ 30,877,753	\$ -	\$	-	\$ -	\$	-	\$	-	\$ -	\$ 91,346,687
Distribution Storage	\$	7,364,583	\$ 3,760,638	\$ 6,972,850	\$	7,756,317	\$ -	\$	-	\$	-	\$ -	\$ 25,854,389
Distribution	\$	43,431,216	\$ 22,177,642	\$ 41,121,045	\$	45,741,387	\$ -	\$	-	\$	-	\$ -	\$ 152,471,291
Customer Service	\$	-	\$ -	\$ -	\$	-	\$ -	\$	566,432	\$	-	\$ -	\$ 566,432
Meters	\$	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$3	,518,771	\$ -	\$ 3,518,771
Fire Protection	\$	-	\$ -	\$ -	\$	17,081,398	\$ -	\$	-	\$	-	\$ -	\$ 17,081,398
General	\$	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$	-	\$ 11,284,962	\$ 11,284,962
	\$	263,215,847	\$ 123,708,815	\$ 64,622,176	\$	100,854,457	\$ 10,652,796	\$	566,432	\$3	,518,771	\$ 11,284,962	\$ 578,424,256
		46%	21%	11%		17%	2%		0%		1%	2%	





O&M Allocation

	O&M Expenses	% Allocation
Water Supply	\$5,551,711	27.8%
Base	\$3,378,896	16.9%
Max Day	\$1,181,859	5.9%
Max Hour	\$1,400,227	7.0%
Fire Protection	\$1,794,361	9.0%
Elevation Pumping	\$971,302	4.9%
Billing & CS	\$1,087,568	5.4%
Meters	\$432,229	2.2%
Conservation	\$523,273	2.6%
General	\$3,664,098	18.3%
Total O&M Allocation	\$19,985,523	100%







		% Allocation	Fixed	Variable
Base Supply	\$5,551,711	23.4%		\checkmark
Supplemental Water Supply	\$0	0.0%		\checkmark
Base	\$8,625,722	36.3%	\checkmark	\checkmark
Peaking Costs	\$7,188,562	30.3%	\checkmark	\checkmark
Billing & CS	\$1,450,876	6.1%	\checkmark	
Meters	\$614,938	2.6%	\checkmark	
Conservation	\$523,273	2.2%		\checkmark
Rev Offset	-\$1,311,481	-5.5%		\checkmark
Elevation Pumping	\$1,064,632	4.5%		\checkmark
Private Fire Protection	\$33,462	0.1%	\checkmark	
Total	\$23,741,695	100%		



RATE DESIGN OPTIONS



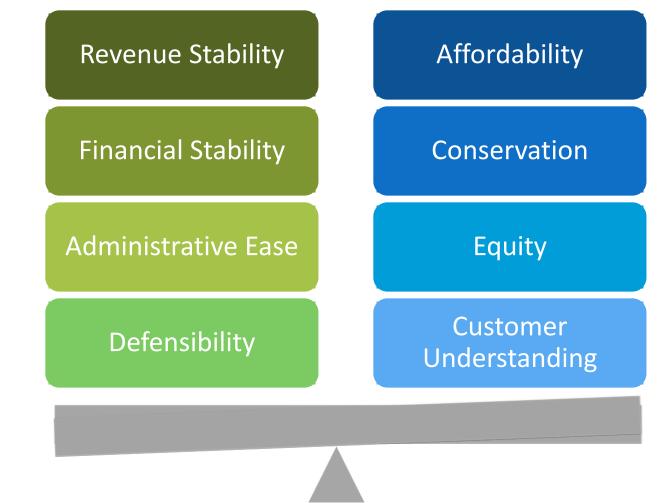
Rate Structure Options

	Uniform	Inclining Tiered	Water Budget
SFR		\checkmark	\checkmark
MFR	\checkmark	\checkmark	\checkmark
Commercial / Municipal	\checkmark	\checkmark	
UCSC Campus	\checkmark	\checkmark	\checkmark
Landscape	\checkmark		\checkmark
Coastal Ag	\checkmark	\checkmark	\checkmark





Balancing Competing Pricing Objectives







Conservation Pricing Objectives

Administration	Equity	Appropriate Funding Mechanisms	Rate Stability & Affordability	Promotes Efficiency / Conservation
 Customer Understanding Easy to Implement Easy to Administer 	 Equitable in Allocating CIP Cost Perceived to be Fair to the Public Align Supply & Demand 	 Revenue Stability Revenue Sufficiency Potential Funding Mechanism for Alt. Water Supply & Conservation Programs 	 Rate Stability Mitigate Customer Impact Affordability for Essential Use 	 Promotes Conservation Tool for Drought Management Action Plan Promotes Efficiency Rewards Past Conservation Effort Economic Development Based on Individual Needs Scientific Method





Pricing Objective Exercise

Most Important / Critical = 1; Very Important = 2; Important = 3; Least Important = 4

Importance Rankings	Pricing Objectives	Average
Most Important	Revenue Sufficiency	1.1
Very Important	Promotes Efficiency	1.6
	Revenue Stability	1.7
	Perceived to be Fair to the Public	1.8
	Affordability for Essential Use	1.8
	Customer Understanding	1.9
	Promotes Conservation	2.0
	Rate Stability	2.0
Important	Tool for Drought Management Action Plan	2.3
	Equitable in Allocating CIP Cost	2.4
	Potential Funding Mechanism for Alt. Water Supply & Conservation Programs	2.4
	Scientific Method	2.4
	Align Supply & Demand	2.6
	Mitigate Customer Impact	2.7
Least Important	Economic Development	2.9
	Easy to Administer	2.9
	Rewards Past Conservation Effort	3.1
	Easy to Implement	3.1
	Based on Individual Needs	3.2





Rate Structure Evaluations

Pricing Objective	Flat	Uniform	Seasonal	Winter Average	Inclining Tiered	Water Budget
Revenue Sufficiency	****	***	***	***	***	***
Promotes Efficiency	*	**	**	***	***	****
Revenue Stability	****	***	**	**	**	***
Perceived to be Fair to the Public	*	**	**	***	****	***
Affordability for Essential Use	*	**	**	***	***	****
Customer Understanding	****	****	***	**	****	*
Promotes Conservation	*	**	***	***	****	***
Rate Stability	****	***	**	**	**	***





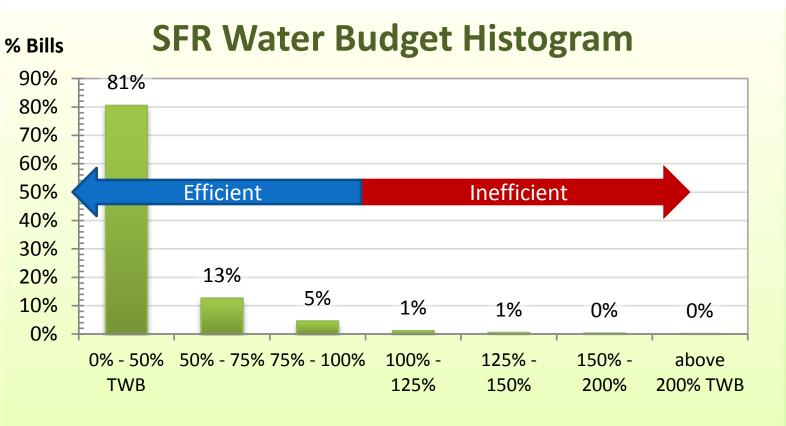
SFR Water Budget Factors

- Indoor Use
 - Default Household Size = 4 persons / household
 - GPCD = 55 gallons per capita per day
- Outdoor Use
 - Consistent with Landscape Model Ordinance and uses Actual Weather
 - Landscape Area = 100% * (Lot Size Foot Print – Hardscape)





SFR Water Use Efficiency

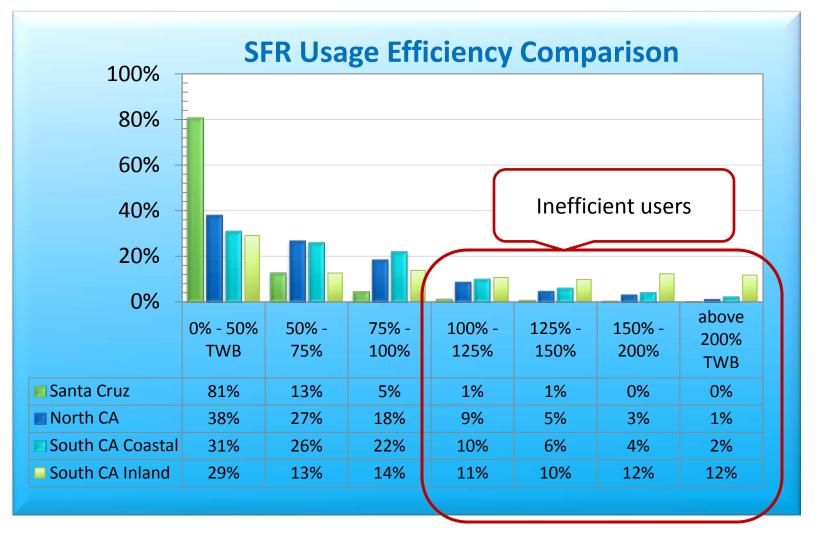


Monthly Usage as % Total Water Budget





SFR Usage Efficiency Comparison







Observations

- Santa Cruz SFR users are very efficient
- Water budget rate structure may not promote further efficient use
- Analysis suggests that the savings from a water budget rate structure would not cover the costs of implementation



Proposed Rate Design Options

- SFR
 - Keep inclining tiers
- MFR
 - Tiers based on # of dwelling units
- Commercial
 - Uniform
 - Inclining
- UCSC
 - Uniform
- Landscape
 - Uniform
 - Budget-based
- Coastal Ag
 - Uniform



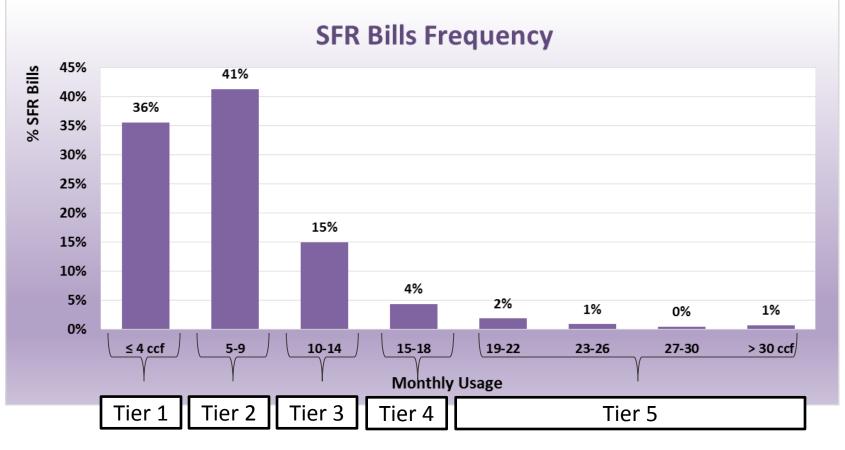


Current SFR Tier Widths

- Tier 1 = 0 4 ccf
- Tier 2 = 5 9 ccf
- Tier 3 = 10 14 ccf
- Tier 4 = 15 18 ccf
- Tier 5 = 19 ccf & above



SFR 2013 Consumption



- On average, 36% of SFR customers used 4 or fewer ccf per month during 2013;
- On average, 77% of SFR customers (36% + 41%) used 9 or fewer ccf per month during 2013; etc.

31





Tier Width Justification

 Given Prop 218 and recent litigation, it is recommended that a rationality be established in regards to the tier widths





Rationality for Tier Width

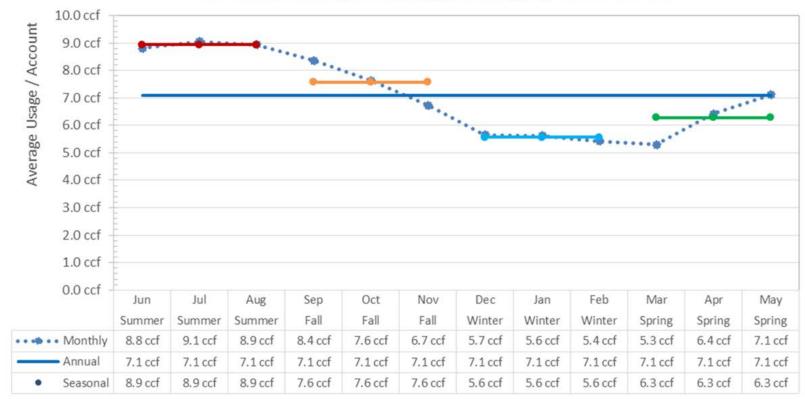
- Seasonal Usage Analysis
 - Tier 1 = Avg winter use
 - Tier 2 = Avg spring/fall use
 - Tier 3 = Avg summer use





2013 SFR Monthly Avg Use / Acct

SFR Monthly Average Usage / Account





Colored Bars are seasonal averages for summer (red), fall (orange), winter (blue) and spring (green)



Realignment of Tier Width

- Current Tiers
 - Tier 1 = 0 4
 - Tier 2 = 5 9
 - Tier 3 = 10 14
 - Tier 4 = 15 18
 - Tier 5 = 19 +

- Seasonal Usage
 - Tier 1 = 0 5
 - Average winter
 - Tier 2 = 6 7
 - Average fall / spring
 - Tier 3 = 8 9
 - Average summer
 - Tier 4 = 10 +



MFR Tier Definitions

- Recommend setting the tier widths the same as SFR
 - Take into account the number of units
- Multi-Family with 5 units
 - Tier 1 = 0 25
 - Tier 2 = 26 35
 - Tier 3 = 36 45
 - Tier 4 = 46 +

- Multi-Family with 10 units
 - Tier 1 = 0 50
 - Tier 2 = 51 70
 - Tier 3 = 71 90
 - Tier 4 = 91 +





Commercial

- Options
 - 1. Uniform
 - 2. Inclining based on meter size
- Example: 2 in meter
 - Tier 1 = 0 20
 - Tier 2 = 21 40
 - Tier 3 = 41 60
 - Tier 4 = 61 +

- Example: 6 in meter
 - Tier 1 = 0 60
 - Tier 2 = 61 120
 - Tier 3 = 121 181
 - Tier 4 = 181 +





UCSC and North Coast

Uniform





Landscape / Irrigation

- 1. Uniform
- 2. Simple Budget Based
 - Uniform ETAF
 - Seasonal or Historical ETo
- 3. Complex Budget Based
 - Site specific ETAF
 - Real-Time ETo

• INSIDE VS. OUTSIDE



Outside Surcharge

- Current Surcharge is 27.5% on both fixed and commodity
- How do we rationalize the outside city surcharge?
 - Surcharge based on assets benefiting only outside customers
 - Divide the assets between inside, outside and shared
 - Take into account the number of meters by size between inside and outside service areas
 - Convert different sizes of meters into Equivalent Meter Units (EMU)





Allocation of Asset

	Total RC				
Asset Category	Asset	Inside	Outside	Shared	Total
Raw Water	61,284,634			61,284,634	61,284,634
Elevation	10,652,796	6,178,621	2,556,671	1,917,503	10,652,796
Treatment	143,776,929			143,776,929	143,776,929
Reservoir	39,633,217			39,633,217	39,633,217
Collection	20,952,750			20,952,750	20,952,750
Transmission	91,346,687	25,577,072	20,096,271	45,673,343	91,346,687
Distribution	25,854,389	4,136,702	4,653,790	17,063,897	25,854,389
Distribution	152,471,291	83,859,210	65,562,655	3,049,426	152,471,291
Customer	566,432			566,432	566,432
Meters	3,518,771			3,518,771	3,518,771
Fire Protection	17,081,398			17,081,398	17,081,398
General	11,284,962			11,284,962	11,284,962
	\$ 578,424,256	\$ 119,751,606	\$ 92,869,387	\$ 365,803,263	\$ 578,424,256





Shared Allocation

- Shared asset are allocated by meter size ratios
 - AWWA Meter Capacity Ratios
 - Inside = 270,336 (~65%)
 - Outside = 146,208 (~35%)
- Inside Shared Allocation
 - (\$365,803,263 x 65%) = \$237,405,390
- Outside Shared Allocation
 - (\$365,803,263 x 35%) = \$128,397,873





Inside/Outside Methodology

	Shared Assets	Unique Assets	Total Assets	EMU's	\$/EMU
Inside \$/EMU	\$237,405,390	\$119,751,606	\$357,156,996	270,336	\$1,321
Outside \$/EMU	\$128,397,873	\$92,869,387	\$221,267,260	146,208	\$1,513
	\$365,803,263	\$212,620,993	\$578,424,256	416,544	
Surcharge % for Outside City Customers					

- Surcharge % was determined by:
 - (\$1,513 \$1,321) / \$1,321 = 15%
 - Apply 15% surcharge on both commodity and readiness-to-serve





Private Fire Service

- Water system is sized for the hottest day plus fire protection
- Two types of fire protection:
 - Public Fire
 - General Benefit / Safety
 - Private Fire
 - Protects property
 - Property owner typically get's a discount on fire insurance
- Currently the City does not charge for Private Fire
 - Given there is a benefit to the property owner, it is recommended that a Private Fire charge be determined





Discussion





PRIVATE FIRE CHARGE



Fire Protection Allocation

Connection Size	Demand Factor (^2.63)	Unit Counts	Fire Equivalent Connections		
Public Hydrants					
1"	1.00	-	-		
2"	6.19	-	-		
3"	17.98	-	-		
4"	38.32	-	-		
6"	111.31	37,800	4,207,553		
8"	237.21	-	-		
10"	426.58	-	-		
Total Public Hydrants E		4,207,553			
Private Fire Lines					
1"	1.00	-	-		
2"	6.19	2,736	16,937		
3"	17.98	0	-		
4"	38.32	144	5,518		
6"	111.31	72	8,014		
8"	237.21	96	22,772		
10"	426.58	0			
Total Private Fire Lines	3,048	53,241			





Public/Private Allocation

	Equivalent Units	% Allocation	Revenue Requirement	Fire Protection Costs
Public	4,207,553	98.8%	\$ 2,677,960	\$2,644,498
Private	53,241	1.2%	\$ 2,077,900	\$33,462
Total Fire Protection	4,260,794			\$2,677,960





Private Fire Meter Charge for 2013

	Private Fire
Rev Requirements	\$33,462
Units of Service (annual)	53,241
Unit Cost of Service	\$0.63

	Private Fire				
Fire Service	Fire Flow	Charge	# of Fire		
Size	Factor	(\$/Meter)	Services		
1-in	1.00	\$0.63	0		
2-in	6.19	\$3.89	2,736		
3-in	17.98	\$11.30	0		
4-in	38.32	\$24.08	144		
6-in	111.31	\$69.96	72		
8-in	237.21	\$149.09	96		
10-in	426.58	\$268.11	0		



Inside Meters vs. Outside Meters

SANTA CRUZ

FINANCIAL CONSULTANTS, INC

Inside				Outside			
Meter Size	Number of Meters	AWWA Capacity Ratio	Capacity EMU (Annual)	Meter Size	Number of Meters	AWWA Capacity Ratio	Capacity EMU (Annual)
5/8-in	14,348	1.00	172,176	5/8-in	7,507	1.00	90,084
3/4-in	150	1.50	2,700	3/4-in	65	1.50	1,170
1-in	748	2.50	22,440	1-in	574	2.50	17,220
1 1/2-in	294	5.00	17,640	1 1/2-in	164	5.00	9,840
2-in	250	8.00	24,000	2-in	157	8.00	15,072
3-in	35	17.50	7,350	3-in	14	17.50	2,940
4-in	15	31.50	5,670	4-in	9	31.50	3,402
6-in	6	80.00	5,760	6-in	5	80.00	4,800
8-in	3	140.00	5,040	8-in	1	140.00	1,680
10-in	3	210.00	7,560	10-in	0	210.00	-
Total Inside EMU's			270,336	65% Total Outsic	le EMU's		146,208

35% 51